

# **ALL CAP GROWTH SMA**

#### **FUND MANAGERS**

# Robert D. Stimpson, CFA Co-Chief Investment Officer Portfolio Manager 27 Years of Experience



Jeffrey B. Travis, CFA
Portfolio Manager
Senior Analyst
26 Years of Experience



James D. Oelschlager Founder Portfolio Manager **55** Years of Experience



#### INVESTMENT STRATEGY

All Cap Core Growth is an all-cap equity strategy. It seeks long-term capital appreciation by investing in Oak Associates' best ideas from across all sectors and among companies of any size. It will, however, overweight companies and sectors that we believe hold the most opportunity. The portfolio typically holds 25 to 40 stocks and is focused on companies with attractive valuation and strong competitive advantages.

# **INVESTMENT APPROACH**

The investment process begins with a top-down approach, analyzing key economic factors and identifying long-term trends. The managers then determine the sectors and industries with the best potential for long-term growth. Stock selection is based on both quantitative and qualitative factors, with the managers favoring companies which possess above-average growth potential at attractive prices. The investment team seeks to keep portfolio turnover low.

# AVERAGE ANNUAL TOTAL RETURNS (%) as of 12/31/2023

	QTR	YTD	1 Year*	3 Years*	5 Years*	10 Years*	Since Inception*
Pure Gross of Fees	12.27	27.96	27.96	6.16	11.27	10.16	9.25
Net of Fees	12.06	26.99	26.99	5.35	10.42	9.35	8.44
S&P 500 Index	11.69	26.29	26.29	10.00	15.69	12.03	10.15

<sup>\*</sup>Annualized composite performance. Gross of fee returns are presented as "Pure Gross of Fees" due to the composite's inclusion of bundled-fee accounts. The fee structure of such accounts results in returns being presented before management fees, custodial fees and trading expenses. Gross of fee returns for separate accounts and the mutual fund account are presented before management fees and custodial fees, but after trading expenses. Pure gross of fee returns are presented as supplemental information. Net of fee returns for separate accounts and the mutual fund account are presented before custodial fees, but after actual management fees and trading expenses. Net of fee returns for bundled portfolios are presented after the deduction of the entire bundled fee. The composite results reflect the investment of dividends, capital gains and other earnings when appropriate.

# CHARACTERISTICS as of 12/31/2023

QTR
23
87.45
4.98%
327.3
21.31

# **RISK METRICS** as of 12/31/2023

	3 Year
Alpha (%)	-3.66
Beta	0.94
Standard Deviation (%)	17.37
Sharpe Ratio	0.18
Upside Capture (%)	88.87
Downside Capture (%)	105.45

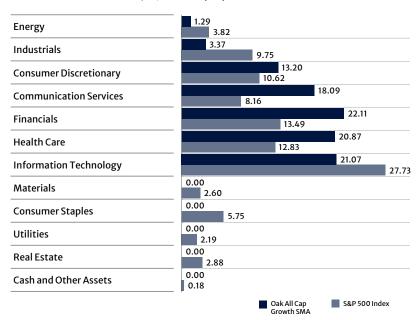
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#### **TOP 10 HOLDINGS (%)** as of 12/31/2023

	Oak All-Cap Growth SMA			
Amazon.com Inc.	9.91			
Alphabet Inc.	9.27			
McKesson Corp.	6.92			
Visa Inc. CL A	6.76			
KLA Corporation	6.67			
Amdocs Inc.	5.99			
Meta Platforms Inc.	5.64			
Assurant Inc.	5.23			
Charles Schwab Corp.	4.68			
Amgen Inc.	4.55			
Total	65.62			

#### SECTOR ALLOCATION (%) as of 12/31/2023



Investing involves risk, including loss of principal. Client Accounts ("Accounts") managed with the All Cap Growth Strategy (the "Strategy") are subject to the risk that stock prices will fall over short or extended periods of time. Individual companies may report poor results or be negatively affected by industry and/or economic trends and developments. The prices of securities issued by these companies may decline in response to such developments, which could result in a decline in the value of an Account managed with the Strategy. Additionally, Accounts managed with the Strategy are subject to the risk that the strategy's bias towards a growth-oriented style of investing may underperform other investment styles or the equity markets as a whole. A principal risk of growth investing is that prices of growth stocks may be more sensitive to changes in current or expected earnings than the prices of other stocks. Small cap and mid cap companies may be more vulnerable than large cap companies to adverse business or economic developments. Securities of such companies may be less liquid and more volatile than securities of larger companies and therefore may involve greater risk. Large cap companies may underperform relative to those of small cap and mid cap companies. Large cap companies may be unsole to respond quickly to new competitive challenges, such as changes in technology and consumer tastes, and also may not be able to attain the high growth rate of successful smaller companies, especially during extended periods of economic expansion.

Past performance does not guarantee or indicate future results. Individual Account performance may vary from the composite performance shown. Composite and benchmark/index performance results reflect realized and unrealized appreciation and the reinvestment of dividends, interest, and/or capital gains. Taxes have not been deducted. Gross composite returns do not reflect actual performance because they do not reflect the deduction of any fees or expenses. Such fees that a client may incur in the management of their investment advisory account may reduce the client's return. The "net of fees" performance figures reflect the deduction of an investment advisory fee but do not reflect the deduction of custodial fees, platform fees or brokerage commissions. All periods longer than one year are annualized. Net composite returns reflect the deduction of an annual fee of 1.00% typically deducted quarterly. Due to the compounding effect of these fees, annual net composite returns may be lower than stated gross returns less stated annual fee.

The performance shown does not reflect the performance of actual client accounts based on the Strategy that are managed by an Advisor utilizing Oak's non-discretionary investment recommendation. Although it is generally contemplated that recommendations made in connection with the Strategy will be implemented in client Accounts, the performance of such Accounts may differ from the performance shown for a variety of reasons, including but not limited to: the advisor, and not Oak Associates, is responsible for implementing trades in the Accounts; differences in market conditions; client imposed investment restrictions; the timing of client investments and withdrawals, cash flows into or out of Accounts; fees payable by such Accounts; and/or other factors.

The S&P 500 Index is calculated on a total return basis and provided for illustrative purposes only, is unmanaged, reflects the reinvestment of income and dividends and does not reflect transaction costs or the deduction of fees. Investors cannot invest directly in an index. Comparisons to the S&P 500 Index have limitations because the index has volatility and other material characteristics that may differ from Oak's Strategy. For example, Oak's Strategy may typically hold substantially fewer securities than are contained in the S&P 500 Index. The S&P 500 Index also may contain securities or types of securities that are not comparable to those traded by Oak's Strategy. Therefore, the Strategy's performance may differ substantially from the performance of the S&P 500 Index. Because of these differences, the S&P 500 Index should not be relied upon as an accurate measure of comparison to Oak's Strategy. In addition, data used in the S&P 500 Index was obtained from sources considered to be reliable, but Oak makes no representations or guarantees with regard to the accuracy of such data.

Investors may access Oak's All Cap Growth Strategy by any of the following channels, subject to certain conditions: (1) separately managed account, (2) model delivery, or (3) wrap fee.

**Separately Managed Accounts.** In a dual contract separately managed account, Oak Associates implements the Strategy directly through execution of orders in the client's account and provides on-going monitoring and management services. Investments in a separately managed account may lose value. Depending on client account restrictions, if any, Oak Associates may not be able to fully implement the Strategy, which may result in investment returns which differ from the composite.

Model Delivery. Under a model delivery approach, Oak Associates' role is limited to providing an advisor firm ("Advisor") with non-discretionary investment advice in the form of model portfolios in connection with its management of its clients' accounts. The implementation of, or reliance on, the Strategy is left to the discretion of the Advisor. Oak Associates is not responsible for determining the securities to be purchased, held and sold for a client's Account(s), nor is Oak Associates responsible for determining the suitability or appropriateness of the Strategy or any securities included therein for any of the Advisor's clients. Oak Associates does not place trade orders for any of the Advisor's clients' Account(s). Information and other marketing materials provided to you by Oak Associates including holdings, performance and other characteristics may not be indicative of a client's actual experience from an account managed under a model delivery approach.

**Wrap Fee.** In a wrap fee program, Oak Associates acts as a sub-adviser for a program sponsor. Oak Associates provides portfolio management services to those clients of program sponsors who select Oak Associates. The client typically pays a single fee to the sponsor for all services under the program. Client accounts are maintained at the sponsor, and there is typically no direct relationship between the client and Oak Associates. Depending on client account restrictions, Oak Associates may not be able to fully implement the Strategy, which may result in investment returns which differ from the composite.

Active Share – a measure of the percentage of stock holdings in a manager's portfolio that differs from the benchmark index. Turnover–The number of shares traded for a period as a percentage of the total shares in a portfolio or of an exchange. P/E Ratio – A valuation ratio of a company's current share price compared to its per–share earnings. Alpha—Measure of risk-adjusted performance. Beta–A quantitative measure of the volatility of a given stock relative to the overall market. Standard Deviation – A measure of a security's stability over a given period of time. Sharpe Ratio – Measures risk-adjusted performance.

This document does not constitute advice or a recommendation or offer to sell or a solicitation to deal in any security or financial product. It is provided for information purposes only and on the understanding that the recipient has sufficient knowledge and experience to be able to understand and make their own evaluation of the proposals and services described herein, any risks associated therewith and any related legal, tax, accounting or other material considerations. To the extent that the reader has any questions regarding the applicability of any specific issue discussed above to their specific portfolio or situation, prospective investors are encouraged to contact Oak or consult with the professional advisor of their choosing.



#### **ALL CAP GROWTH SMA**

# SCHEDULE OF COMPARATIVE PERFORMANCE STATSTICS as of 12/31/2023

	Pure Gross of Fees Total Return (%)*	Net of Fees Total Return (%)	S&P 500 Index (%)	3-Year Gross of Fees Standard Deviation Composite (%)	3-Year Gross of Fees Standard Deviation S&P 500 Index (%)	Bundled Fee Accounts in Composite (%)	Number of Composite Accounts	Composite Dispersion (%)	Total Composite Assets (USD mil)	Total Firm Assets (USD mil)
2022	-23.87	-24.46	-18.11	21.31	20.87	2.14	11	1.67	135.6	1,341.0
2021	22.84	21.91	28.71	18.60	17.17	1.76	13	0.69	222.0	2,067.0
2020	10.53	9.67	18.40	19.35	18.53	1.60	14	0.92	212.6	1,803.2
2019	28.94	27.97	31.49	12.53	11.93	1.20	14	0.32	272.9	1,859.4
2018	-5.62	-6.32	-4.38	12.15	10.80	1.20	14	0.32	254.2	1,543.9
2017	16.37	15.50	21.83	12.81	9.92	1.10	13	0.20	252.9	1,558.9
2016	20.51	19.70	11.96	13.51	10.59	0.70	8	0.15	163.3	1,142.0
2015	5.67	4.91	1.38	12.12	10.48	1.00	7	N/A	105.7	931.3
2014	10.28	9.47	13.69	10.40	8.98	1.00	4	N/A	98.8	928.8
2013	38.06	37.00	32.39	14.61	11.94	1.00	4	N/A	90.6	1,010.6

#### **Composite Performance Notes**

Oak Associates, Itd. (Oak) is an investment advisor registered with the Securities and Exchange Commission under the Investment Advisers Act of 1940. Registration does not imply a certain level of skill or training. Oak is an Ohio Limited Liability Company. Oak manages equity portfolios for institutions, foundations, endowments and private clients primarily in the United States. In addition, Oak manages a family of mutual funds, the Oak Associates Funds, and participates in managed account programs.

Oak Associates, ltd. claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Oak Associates, ltd. has been independently verified for the periods 12/31/03 through 12/31/22.

A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and implemented on a firm—wide basis. The All Cap Core Growth Composite has had a performance examination for the periods 12/31/03 through 12/31/22. The verification and performance examination reports are available upon request. Performance results are those of Oak Associates, ltd. and are calculated using the United States Dollar (USD). Performance has not been altered following any event in the firm's organization.

\*Gross of fee returns are presented as "Pure Gross of Fees" due to the composite's inclusion of bundled-fee accounts. The fee structure of such accounts results in returns being presented before management fees, custodial fees and trading expenses. Gross of fee returns for separate accounts and the mutual fund account are presented before management fees and custodial fees, but after trading expenses. Pure gross of fee returns are presented as supplemental information. Net of fee returns for separate accounts and the mutual fund account are presented before custodial fees, but after actual management fees and trading expenses. Net of fee returns for bundled portfolios are presented after the deduction of the entire bundled fee. The composite results reflect the investment of dividends, capital gains and other earnings when appropriate.

Oak Associates, Itd.'s stated fee schedule for separately managed accounts is 100 basis points on the first \$4 million USD and 75 basis points on all assets over \$4 million USD. Fees are negotiable. The deduction of management fees (net of fees) has the effect of decreasing the indicated investment performance. Fees vary between accounts in the composite depending on the bundled fee programs. Oak Associates' fee is included in the total amount of the bundled fee. The total wrap program fee generally ranges between 150-250 basis points of which Oak typically charges 50 basis points.

The composite was originally derived from one fully discretionary, fee-paying equity mutual fund account which opened in August 1992. The All Cap Core Growth Equity Composite was created in January 2004. As of September 1, 2013, separately managed portfolios were included in the All Cap Core Growth Equity Composite. The composite includes both bundled-fee accounts and non-bundled fee accounts. Trade date valuation is used. No leverage or derivatives have been used in the portfolios. Performance results are presented before taxes. A complete list and description of all composites and a list of broad distribution pooled funds are available upon request.

Accounts which have a significant cash flow (20% or more on the transaction date) will be removed from their respective composite immediately. The account is reevaluated monthly, and if eligible, will enter its appropriate composite at the beginning of the next calendar month.

The benchmark is the S&P 500 Index. Prior to December 31, 2020, the composite was measured against the Russell 3000 Index and the S&P 500 Index. The Russell 3000 Index was removed retroactively to reflect the firm's decision to move away from the Russell complex of indices. The S&P 500 Index, which is a commonly recognized market capitalization weight index of 500 widely-held equity securities, is designed to measure broad U.S. equity performance. The index is calculated on a total return basis with dividends reinvested and is not assessed a management fee.

Dispersion is calculated using Gross-of-Fees returns using the asset-weighted standard deviation of all accounts included in the composite for the entire year. Dispersion is not presented for periods less than one year or when there are less than six accounts in the composite for the entire year. The 3-year standard deviation is calculated using Gross-of-Fees returns. Policies for valuing investments, calculating performance, and preparing GIPS reports are available upon request.

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